



flintlock LAB

landscape, architecture, and building design

flintlock development

small infill real estate development company

incremental development alliance

acting director + senior faculty member

incremental code consultants

Incremental zoning code partnership with KronbergUA

community agency

policy, tech, and advocacy



Alli Thurmond Quinlan, AIA ASLA

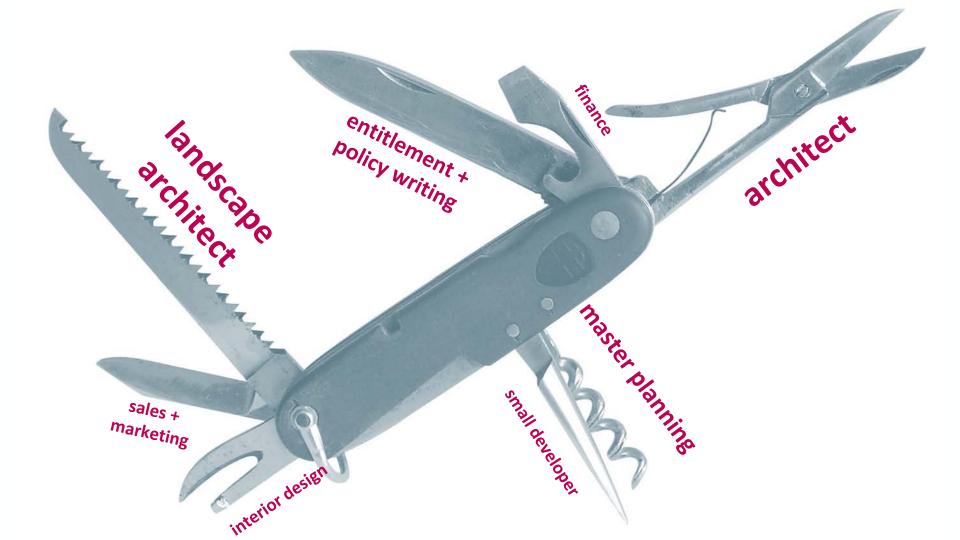


landscape architect

small developer

former planning commissioner









7. FAYETTEVILLE FAYETTEVILLE-SPRINGDALE-ROGERS, AR-MO MSA

Fayetteville-Springdale-Rogers, AR-MO, gained two ranks from its last year's performance, ranking in the top 10 for the third consecutive year. The metro's post-pandemic job growth has landed it among the best-performing areas in the past three years after ranking 155th and 147th in the two years prior.

Located within the Ozarks region, the Fayetteville MSA, also referred to as Northwest Arkanasa, is a collection of roughly 30 small to mid-size towns going through rapid growth and change. The area has long benefited from the presence of the University of Arkansas, along with the home base of Walmart and two other Fortune 500 companies (Tyson Foods and JB Hunt Transport). In recent years, strong job and population growth, in large part driven by Fayetteville's transportation industries, has Northwest Arkansas hoping to become the next Silicon Valley of transportation. With Walmart beginning construction on a new headquarters in Bentonville, and the region seeing record-high venture capital investments, the future looks bright for Payetteville.

As one of the fastest-growing metro areas, Fayetteville is on pace to be home to 1 million residents by 2045, which would result in almost doubling its size in just over 20 years. "Employment in the leisure and hospitality industries has partly driven Fayetteville's post-pandemic spike in job growth, but over a five-year period, growth in financial activities, professional services, and transportation has accounted for almost one-third of the metro area's employment gains. Job growth in the information industries has also taken off, with employment in the overall sector growing 34.3 percent during the past five years (albeit, from a low starting level). And although commercial vacancies are at an all-time high in many major cities, Fayetteville just hit a record-low commercial vacancy rate of 5.6 percent." This can be compared to regional neighbors Austin, Dallas, and Houston, which have commercial vacancy rates greater than 20 percent.

Despite its notable growth in high-tech industries, the Fayetteville area still lags all other Tier 1 cities in high-tech industries diversification, concentrating most of the metro area's high-tech GDP production in only four of the possible 24 technology industries. If Northwest Arkansas hopes to continue to compete with the major cities in its region for investment, its ability to develop a more robust high-tech sector will be key.



Gained 2 ranks	Indicator	Rank
Job growth (2017-22)	15.8%	óth
Job growth (2021–22)	6.2%	14th
Wage growth (2017–22)	41.8%	37th
Wage growth (2021–22)	9.8%	81st
Short-term job growth (8/2022-8/2023)	3.4%	24th
High-tech GDP growth (2017-22)	51.2%	23rd
High-tech GDP growth (2021-22)	18.8%	3rd
High-tech GDP location quotient	1.28	25th
Number of high-tech industries with LQ>1	4	111th
Households with broadband	92.0%	93rd
Households with affordable housing costs	76.0%	13th
Community resilience	82.2%	46th
Gini index (income inequality)	45.5	62nd

Strengths

- With the most affordable housing market of all Tier 1 large cities, Fayetteville can attract incoming residents with more than just high-wage employment opportunities.
- 3 The metro area features a rare combination of rapid population and job growth, one of the nation's fastestgrowing high-tech sectors, and affordability.

Areas of Focus

Payetteville largely relies on four high-tech industries to propel its GDP growth and therefore has one of the least diversified high-tech sectors among Tier 1 large cities.



10. Fayetteville, Arkansas

Metro Population: 538,063 Median Home Price: \$300,740 Average Annual Salary: \$51,590

This fast-growing metro area in Arkansas has long been a strong contender in the Best Places to Live ranking – and this year is no different. A low cost of living compared with household income, strong population growth



due to net migration and steady job market all contribute to Fayetteville's ranking at No. 10 in 2023. Fayetteville has the eighth-lowest average monthly unemployment rate out of the 150 metro areas on the list at 2.39%, according to the Bureau of Labor Statistics. Plus, Fayettevillearea residents spend just 20.44% of the median household income on housing expenses.

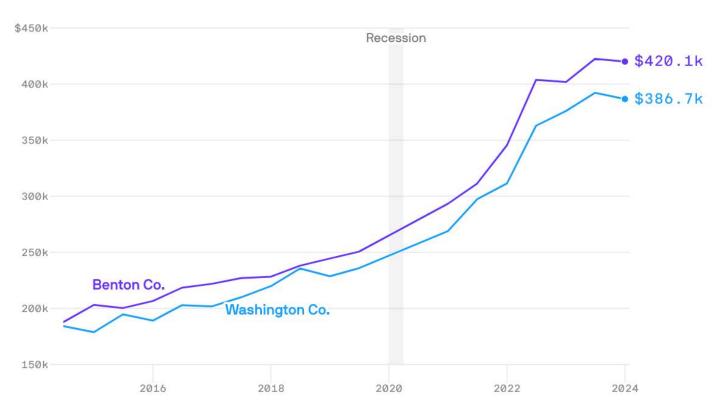
Learn more about Fayetteville.

NEXT: 9. Colorado Springs, Colorado

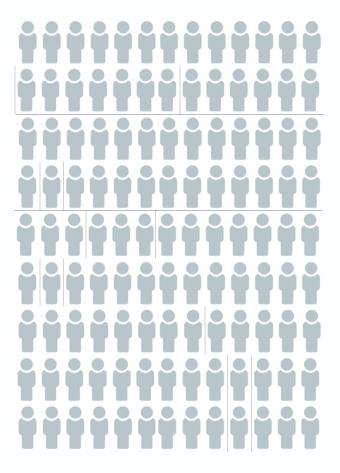


Average selling price for a home in NWA

Semiannually; June 30, 2014, to December 31, 2023



Data: Arvest Skyline Report; Chart: Axios Visuals





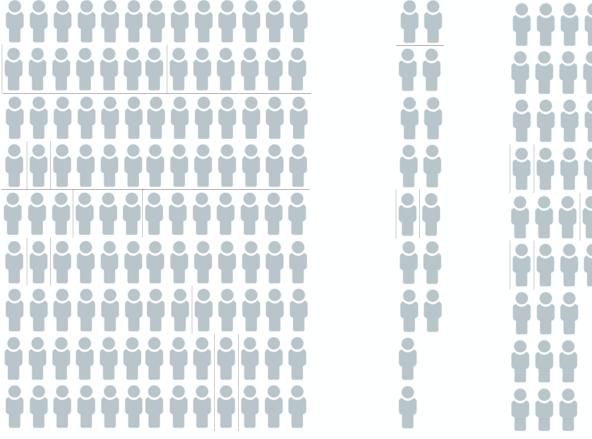




CURRENT POPULATION

PROJECTED NEW POPULATION BY 2030



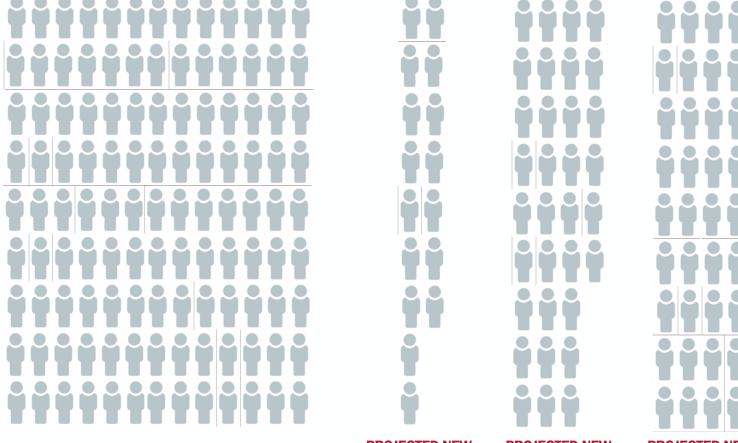


CURRENT POPULATION

PROJECTED NEW POPULATION BY 2030

PROJECTED NEW POPULATION BY 2040









PROJECTED NEW POPULATION BY 2040

PROJECTED NEW POPULATION BY 2050





26% NUCLEAR FAMILIES

41% 2 PEOPLE NO KIDS

27% 1 PERSON LIVING ALONE



68%
OF NWA
HOUSEHOLDS
HAVE NO
CHILDREN

NWA HOUSEHOLDS SKEW SMALL



CHANGING DEMOGRAPHICS: HOUSEHOLD SIZE





1950: 3.8 PEOPLE PER HOUSE





2030: 2.0 +/- PEOPLE PER HOUSE

33%

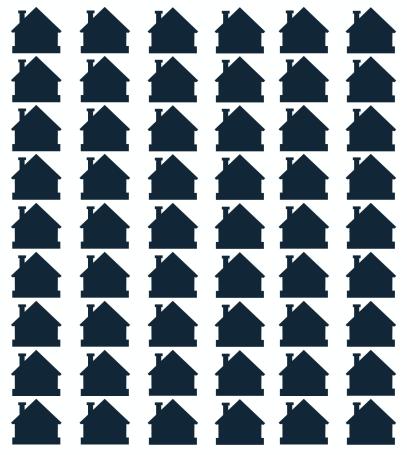
MORE HOUSES
NEEDED FOR THE
SAME # OF PEOPLE

50%

MORE HOUSES
NEEDED FOR THE
SAME # OF PEOPLE











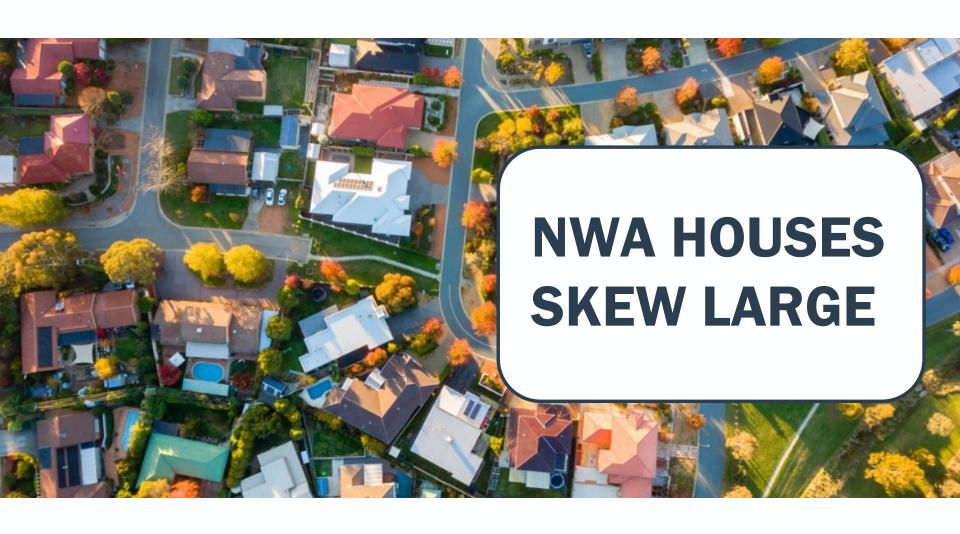


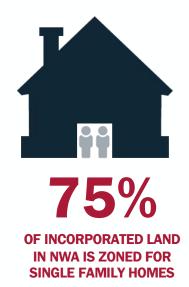








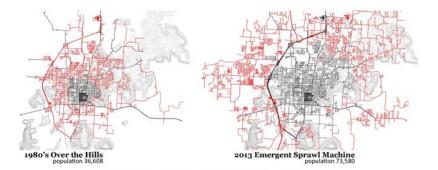






SINGLE FAMILY ZONING PASSED













1. Legalize housing that works

(and that we can afford).

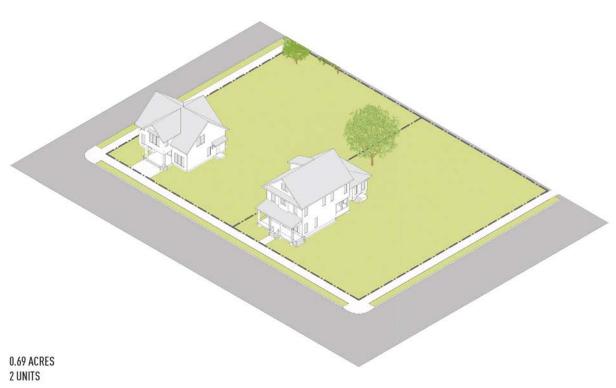




HOUSING IS EXPENSIVE BECAUSE ATTAINABLE HOUSING FORMATS ARE (ACTUALLY) ILLEGAL

IT'S NOT JUST ABOUT WHAT PEOPLE CAN AFFORD, IT'S ABOUT WHAT CITIES CAN AFFORD



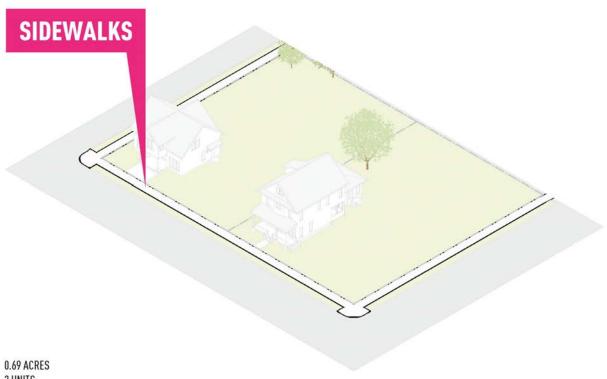


HOUSING & PEOPLE NEEDS



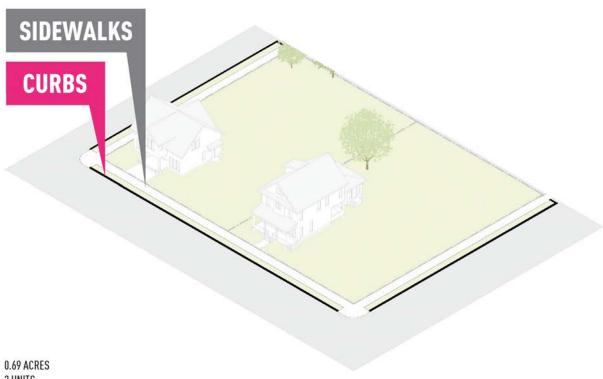
0.69 ACRES 2 UNITS





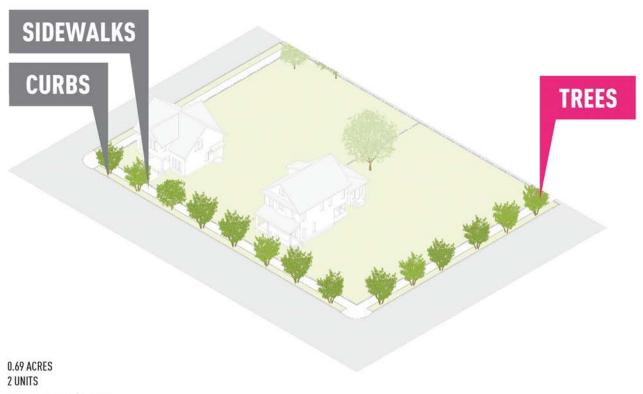
2 UNITS



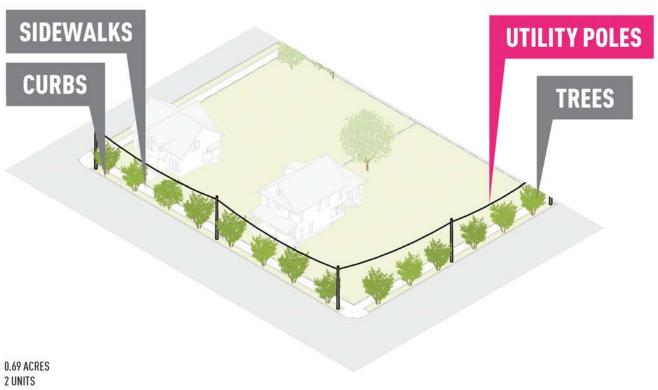


2 UNITS

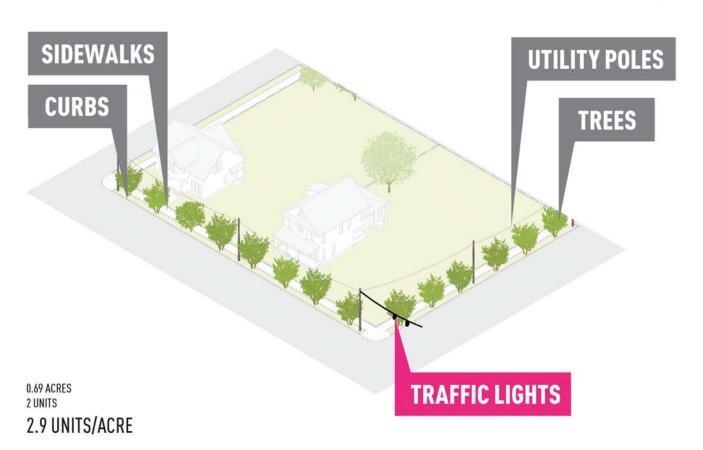




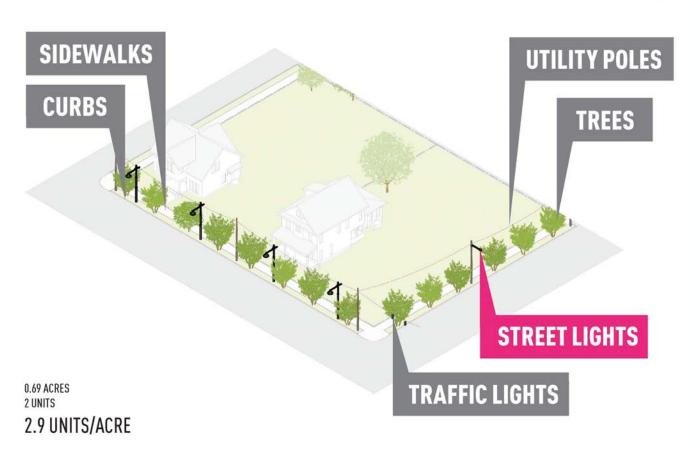




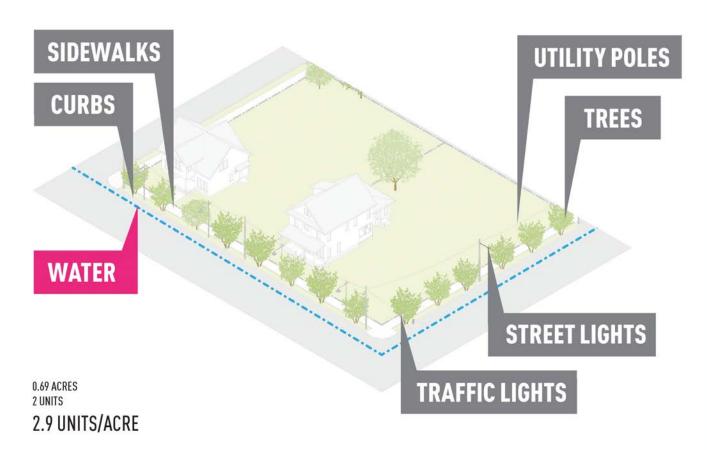




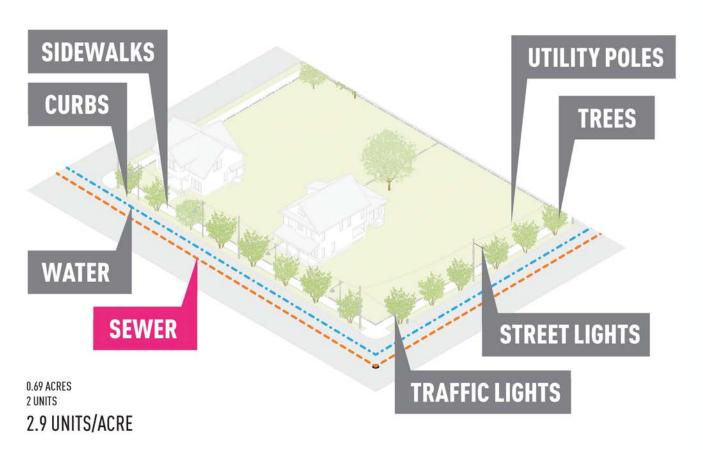






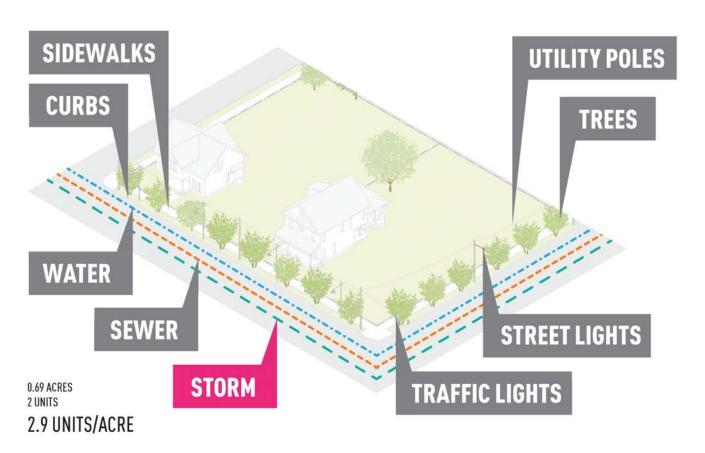






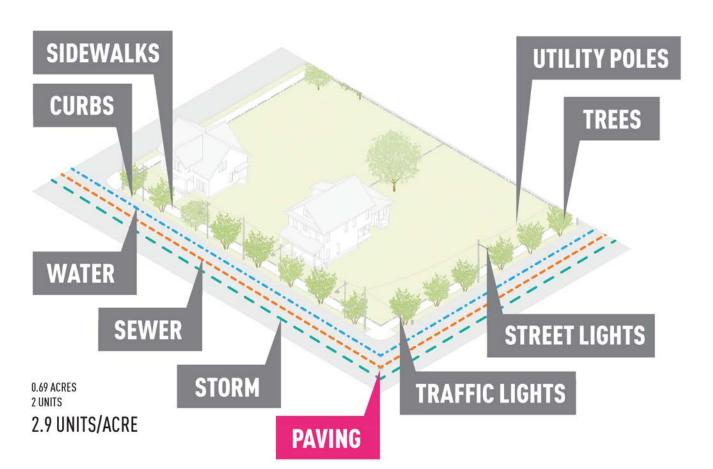
HOUSING & INFRASTRUCTURE NEEDS





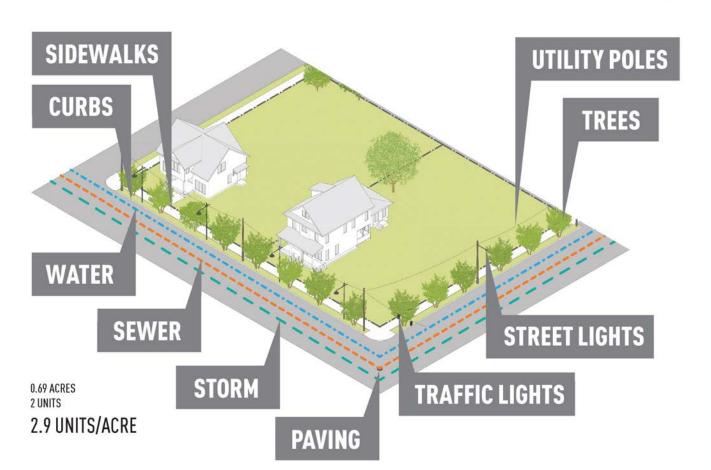
HOUSING & INFRASTRUCTURE NEEDS





HOUSING & INFRASTRUCTURE NEEDS





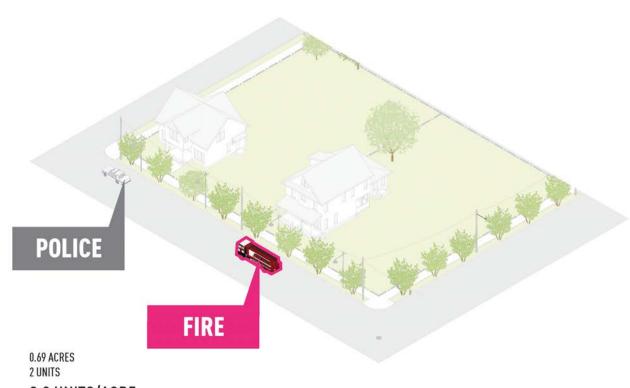




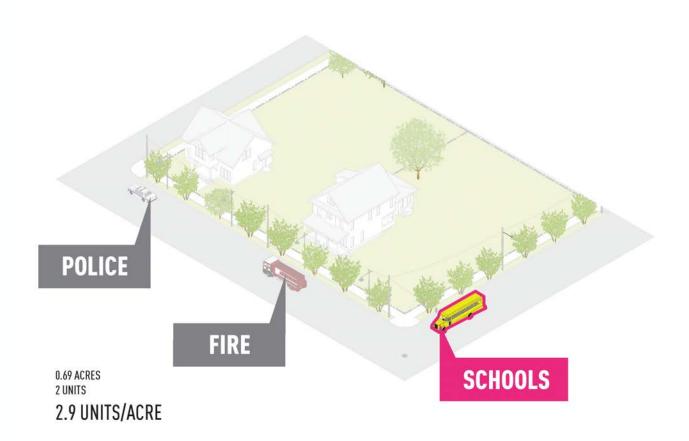




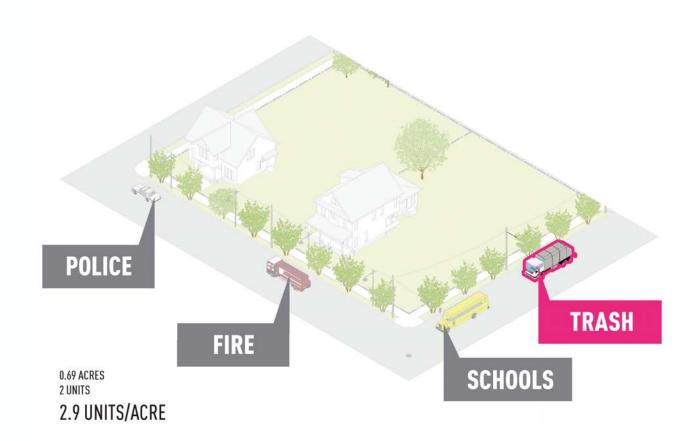




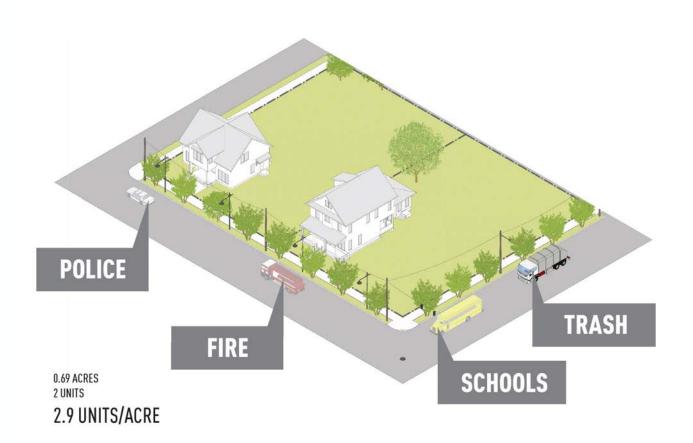






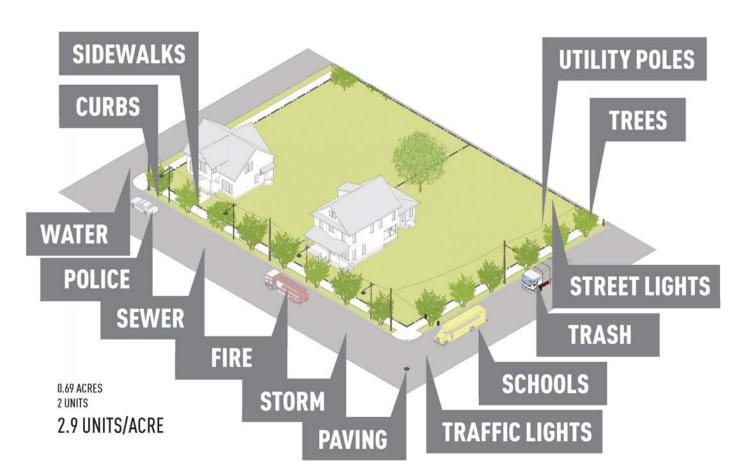






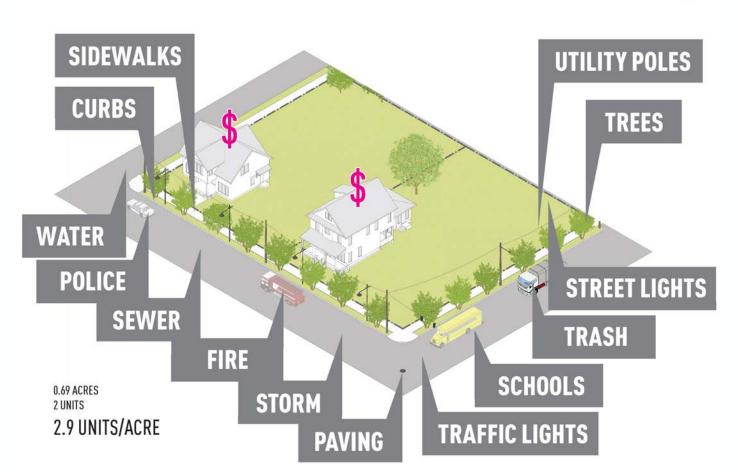
HOUSING & INFRASTRUCTURE + SERVICE NEEDS



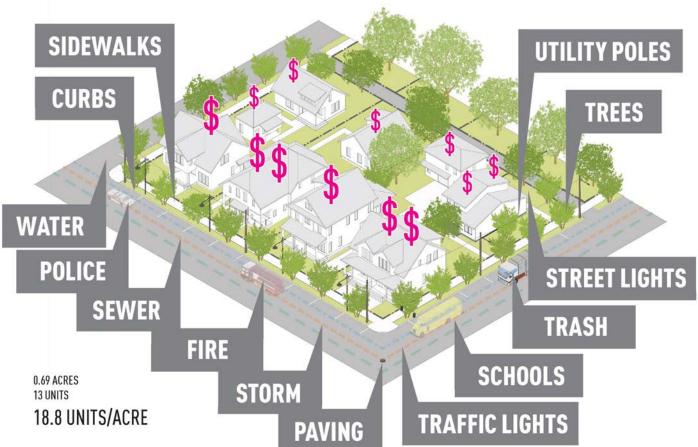


HOUSING & INFRASTRUCTURE + SERVICE NEEDS



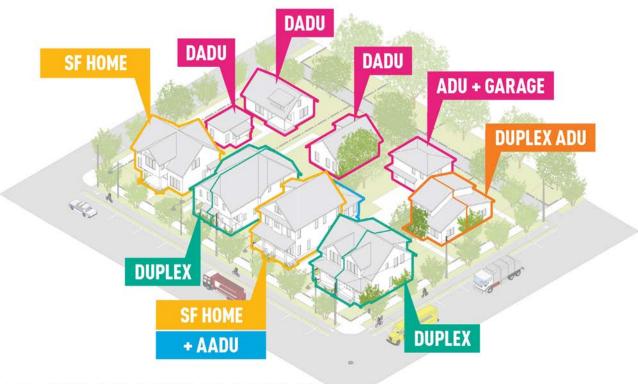






HOUSING CHOICE & INFRASTRUCTURE + SERVICE NEEDS





6.5x NUMBER OF UNITS TO SPREAD INFRASTRUCTURE COSTS ACROSS.

HOUSING & PEOPLE NEEDS

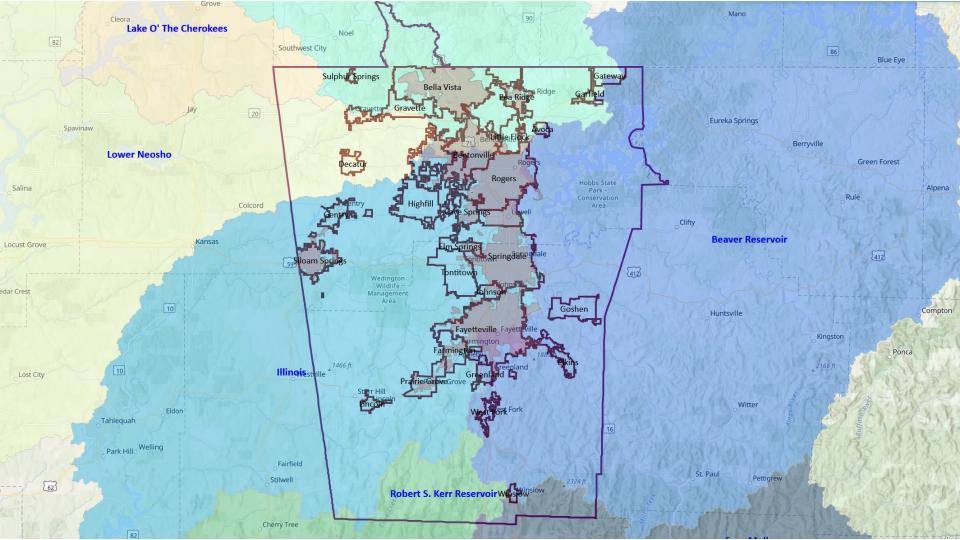
0.69 ACRES 2 UNITS

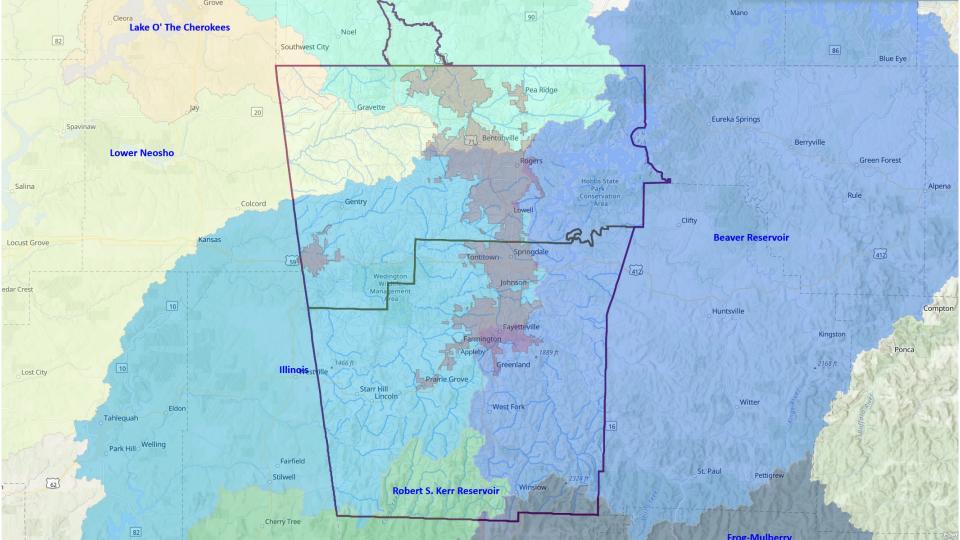


2. Think regionally (water runs downhill)

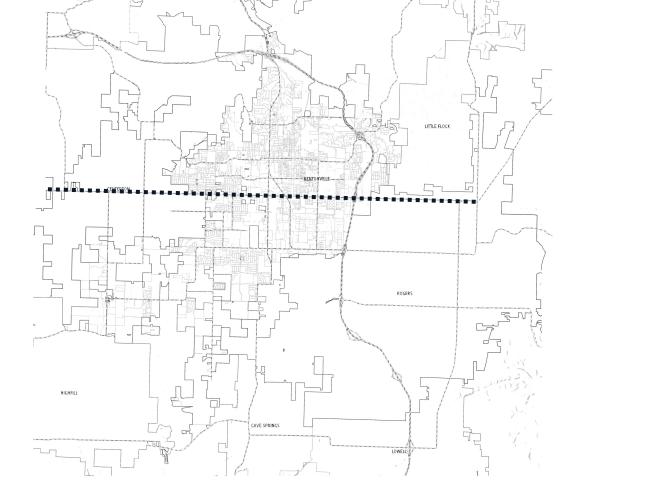


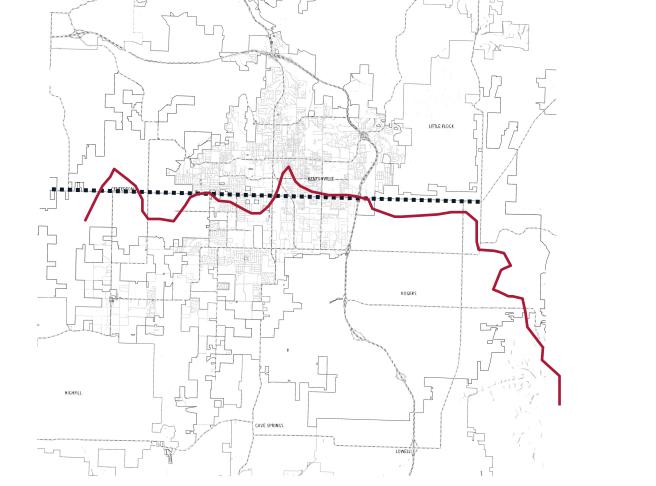


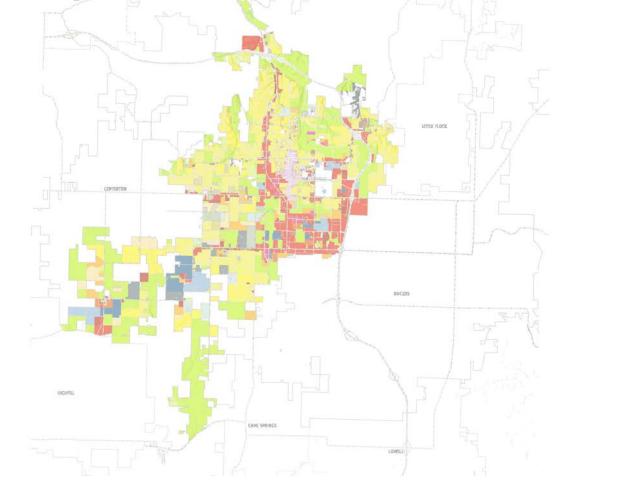


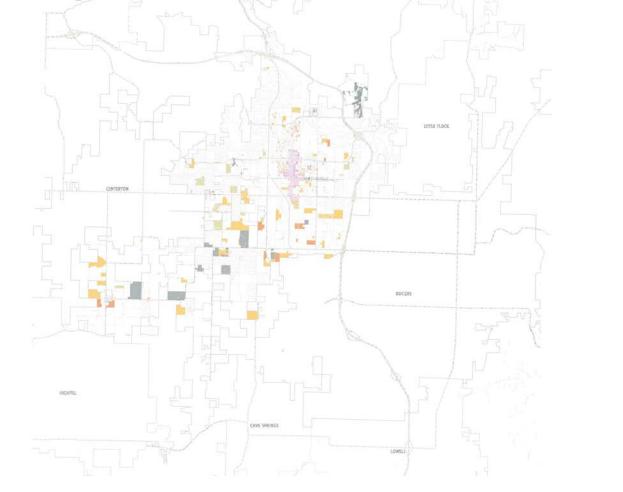


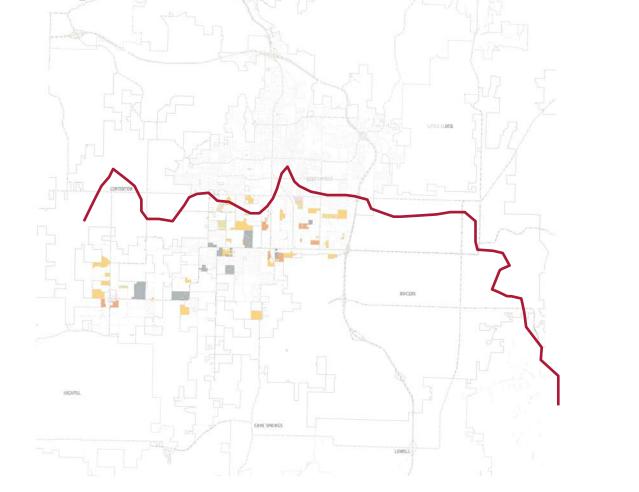










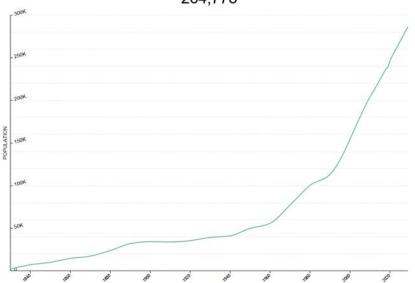


3. Embrace Density

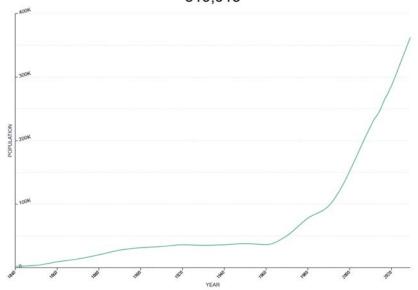




Washington County, Arkansas Population 2024 264,778



Benton County, Arkansas Population 2024 319,915



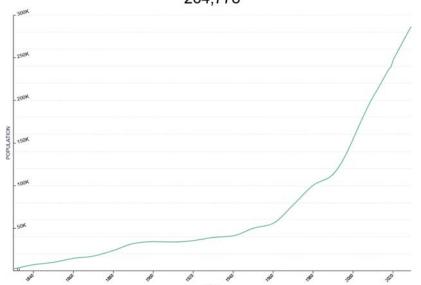
+/- 5,000

average new residents annually

+/-8,000

average new residents annually

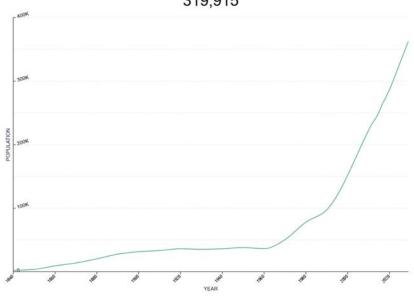
Washington County, Arkansas Population 2024 264,778



+/- 1,900

new households annually at current household size

Benton County, Arkansas Population 2024 319,915

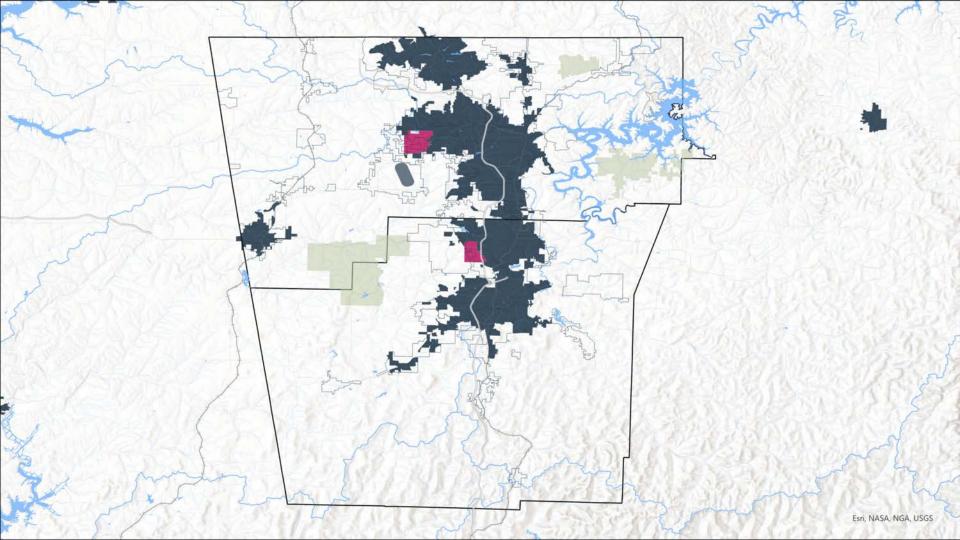


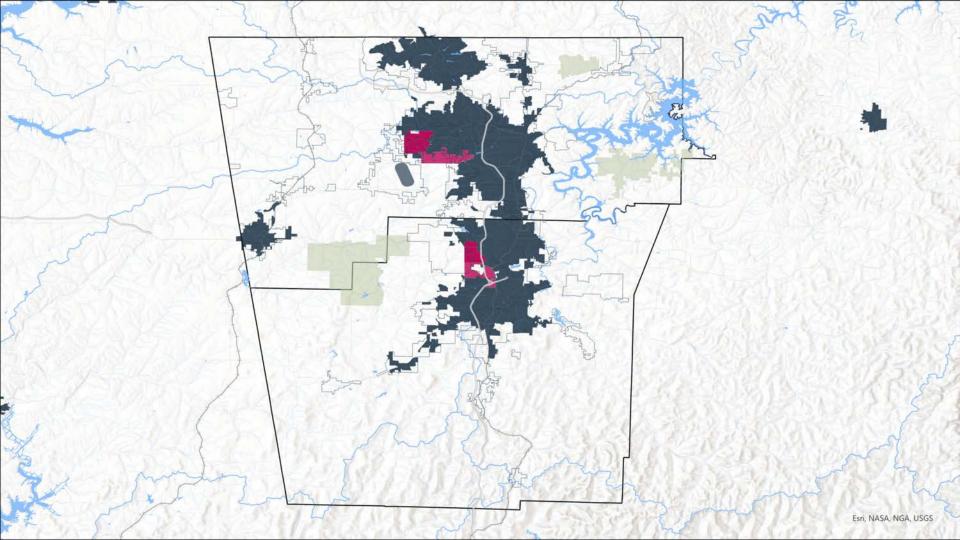
+/-3,000

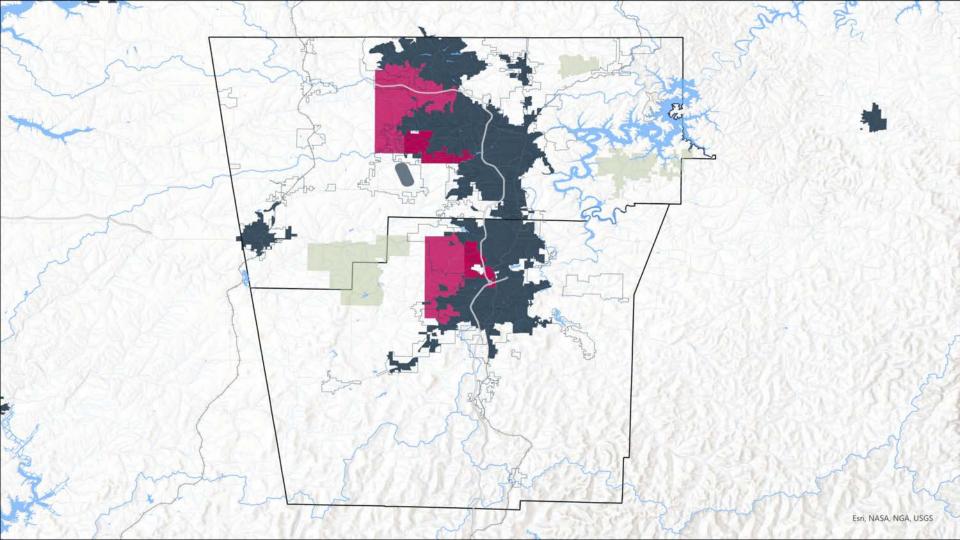
new households annually at current household size

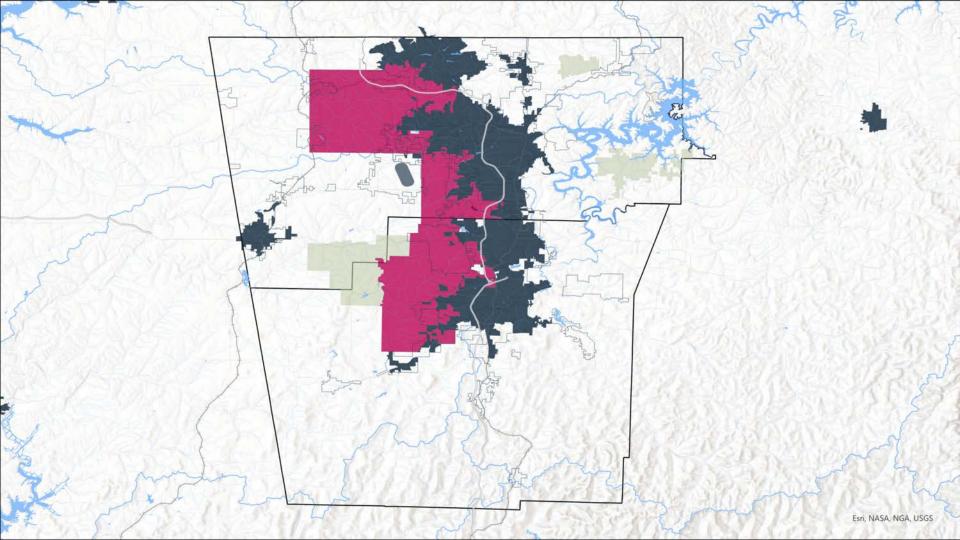














WHAT CAN DENSITY LOOK LIKE IF WE GET IT RIGHT?















No one is coming to do this for us.







Alli Quinlan

Founder & Principal,
Flintlock LAB
https://flintlocklab.com
atq@flintlocklab.com

Resources

Incremental Development Alliance https://www.incrementaldevelopment.org/

